



BUCKWORTHS

General counsel service
from Buckworths

www.buckworths.com



Key features

Fixed monthly fee

Avoid increase to Employer NICs.

Dedicated point of contact

One lawyer who gets to know you, your team,
and how your business works.

Just a 3-month minimum commitment

With 30 days' notice thereafter.

Access to the entire team

The right level of expertise for each matter –
from partner to paralegal – all within your
included hours.

Why use our GC service?

1 **Cost control**

We charge a fixed fee each month for our GC service. The package can scale with your business so that you are always in control of legal costs. By using our GC service you are not exposed to increases in employer taxes.

Dedicated point of contact 2

You will always have two dedicated points of contact: a solicitor and a partner who will each know your business and be available to respond rapidly as required. In the background you will have access to the expertise of our entire firm and our network of contacts.

3 **Rapid responses**

Growing businesses need legal support to be embedded, fast and efficient. Our GC service gives you access to a legal resource that knows your business and can respond rapidly ensuring that legal doesn't delay growth.

Embedded 4

We are open to using whatever technology solutions are used in your business to handle project planning and workflows. Our GC service can be fully embedded in your business rather than an external third party.

What's included

STRATEGIC LEGAL SUPPORT

Your GC can attend business critical meetings where an understanding of legal implications is crucial. You benefit from immediate legal input that allows decisions to be made faster.

COMMERCIAL CONTRACTS

Your GC helps create, amend, review and negotiate agreements with customers, suppliers, and partners and supports with implementation of scalable contract management processes.

EMPLOYMENT LAW AND HR

Your GC provides guidance and support with hiring and firing, employee incentivisation and day to day people issues to ensure that you comply with your obligations and don't make costly mistakes.

COMPANY SECRETARY

Your GC can handle all your Companies House filings, shareholder resolutions, board minutes and investor consents to ensure that you are compliant. This is especially important as Companies House has recently been granted substantial fining powers.

DAY TO DAY LEGAL SUPPORT

Your GC will handle the myriad of other questions that pop up including:

- Data protection;
- IP infringement;
- AI compliance; and
- Debt collection.

What isn't included

All of your day to day legal needs are included in our GC service. Transactional work (investment rounds, acquisitions and disposals and any eventual exit) and highly technical specialist analysis (such as industry-specific regulatory advice) **is not included**, but Buckworths is happy to advise on these matters outside of the GC service, usually on a fixed or capped fee. Your GC will flag any work that would fall outside the GC service as soon as possible to ensure maximum transparency.

Specific roles such as **AML Officer** and **Data Protection Officer** can be provided on separate terms.

Who this is for

This service is ideal for technology businesses that:

- Are scaling quickly and need regular legal input;
- Want a responsive legal partner who understands their business model;
- Value commercial, practical advice over legal jargon; and
- Need legal support across multiple areas without hiring in-house.



What is the cost?

GC Subscription	Description	Cost
Mini GC	Perfect for occasional legal support covering 7 hours per month. This tends to be used by startups at Seed and Series A stage with relatively light day to day legal needs.	£2,000 + VAT per month; 3 month minimum term; thereafter 30 days notice.
Embedded GC	Our most common GC package for businesses needing a bit of oomph in their legal support. Covering 20 hours per month with any further requirements provided at a 25% discount to the firm's standard rates.	£5,000 + VAT per month; 3 month minimum term; thereafter 30 days notice. For additional work, 25% on the firm's standard rates.
Enterprise GC	An entirely outsourced legal department for scaleups and SMEs with a larger volume of legal work and/or more complex legal needs where a reliable rapid response general counsel service is needed.	£ variable. Let's discuss your needs and what structure would best serve them.

Comparison with other options

Feature	Buckworths GC	In-House General Counsel	Traditional law firm
Cost	Monthly flat fee	High monthly salary with increased Employer NICs	Hourly Rates
Legal expertise	High	Varies	High
Flexibility	High	Low	Medium
Response times	High	Medium	Varies
Scalability	High	Low	Medium



How to get started

1

Initial Call

We discuss your legal needs in detail in a free initial call

2

Match proposal and quote

You receive a tailored proposal with a monthly fixed fee quote

3

Contract and compliance

You sign the engagement letter and complete anti-money laundering checks

4

3 month review

We have a review meeting at 3 months to adjust and improve the service

If you're ready for a legal partner who fits seamlessly into your business, let's have a chat. We'll tailor the arrangement to suit your needs and help you focus on growth, not legal admin.



Book Your FREE Consultation Now

Scan the QR code to book your free 30-minute consultation with our expert solicitor, Michael Buckworth.



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BUCKWORTHS

The only law firm in the UK working exclusively
with start-ups and high growth businesses